

June 18, 2026

TIPS – Arper Contract #260301– Authorized Dealers’ PO Requirements:

- Ensure the End User is a TIPS’ Member. For confirmation, please call TIPS at 866-839-8477 or contact **Andrew Floyd** (andrewfloyd@arper.com) If the End User is not a Member, they can register at no cost via the following link:
<https://www.tipsusa.com/membership/becomep.cfm>.
- The Dealer must be registered with Arper prior to the order being processed. Please forward your Company’s complete address and contact details to **Andrew Floyd**.
- The Dealer Purchase Order is to be submitted to **Arper Care Team** (careusa@arper.com) and be accompanied by **either** the Dealer Quote to the TIPS’ Member **or** the TIPS’ PO to the Dealer. All documents must reference Arper and corresponding Contract No. 260301. The Dealer is to quote the TIPS’ Member **44%** discount off Arper’s Price List.
- Standard freight charges are calculated as a percentage of list price, depending on length of travel and quoted by Arper care team. Installation and freight charges must be itemized on separate lines and not be combined.
- **Note:** If the Customer’s Own Material (COM) or any other item is direct-purchased by the Dealer on behalf of the TIPS’ Member, **it must not be included** on the Dealer’s PO to Arper.
- Once the TIPS’ PO has been entered into our system, an Order Confirmation will be e- mailed to the Dealer. If the Dealer requires any additional details post Order entry, they may contact **Arper’s Care Team** directly.

